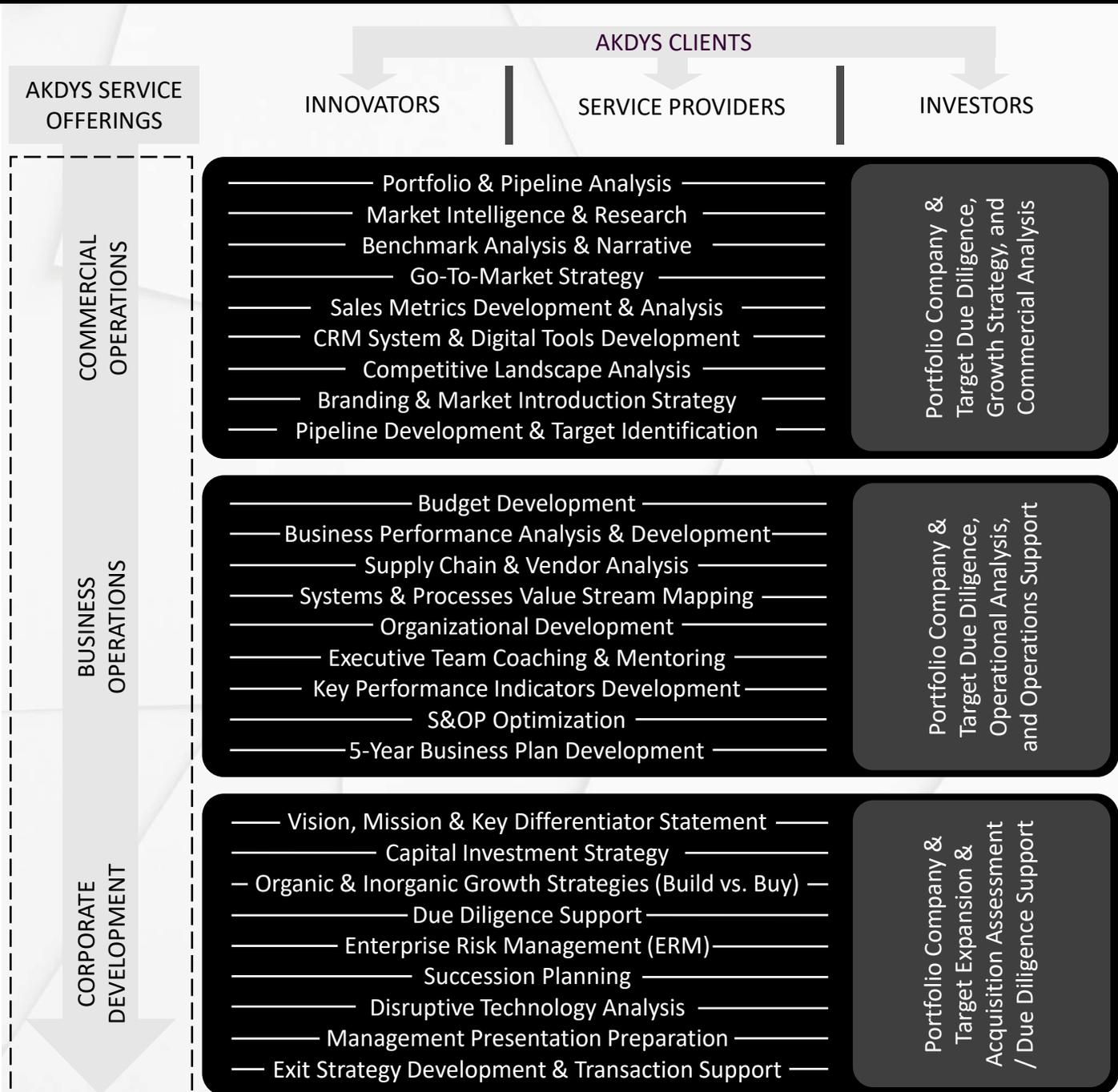




**AKDYS®** is a boutique strategy growth advising firm, specializing in the support of life science companies in their *transition to a data-led decision-making culture*. AKDYS works with contract service providers (CROs/CDMOs/CMOs), and investors (PEs/VCs) to analyze, optimize, and grow their platforms. AKDYS performs due diligence, researches & designs value propositions, performs competitive market intelligence, positions & assesses portfolios, and prepares stage-gate business plans.

**AKDYS®** offers support throughout the client's life cycle in the form of individual or integrated service packages – starting with a high-level initial market research all the way to a full business plan development, including in-person boardroom representation during investor meetings.





### **Dr. Stephan Kutzer**

Principal

A proven forward-thinking and innovative growth driven executive leader, Stephan has over 25 years experience in the pharmaceutical and biotech industry, building and managing successful pharmaceutical and biotech contract development & manufacturing (CDMO/CMO) service enterprises. Motivated by fast-paced, growing and imaginative companies with a vision. Committed to science, technology and efficiency. Inspired by creative, dynamic and open-minded business environments. Experienced in advising and working alongside the C-Suite, owners, venture capitalists and banks. Knowledgeable of the pharma, biotech and life science market and trends. Focused on shaping forward thinking companies.



### **Danielle A. Young**

Principal

A strategic and innovative senior leader with increasing responsibilities in the biopharmaceutical industry with a 15+ year track record in commercial and corporate arms of the CDMO sector. Motivated by fast-paced, growing and imaginative companies with a vision. Committed to science, technology and efficiency. Inspired by creative, dynamic and open-minded business environments. Experienced in advising and working alongside the C-Suite, owners, venture capitalists and banks. Knowledgeable of the pharma, biotech and life science market and trends. Focused on shaping forward thinking companies.

#### Experience

- Alcami Corp. – President, CEO & Chairman
- Lonza Group – COO, Pharma & Biotech
- Lonza Group – Vice President, Operations, Life Science Ingredients
- DCAT – 1<sup>st</sup> Vice President, Board of Directors

#### Education

#### **Technical University of Munich**

*Bavaria, Germany*

- MS, Chemical and Process Engineering
- Doctorate (Dr.-Ing.), Engineering Sciences (Chemical Engineering)

#### Experience

- Alcami Corp. – VP, Commercial Strategy & Corp. Dev.
- Lonza Group – Assoc. Director, Sales & BD
- KBI Biopharma – Director, BD
- Catalent – Assoc. Account Manager

#### Education

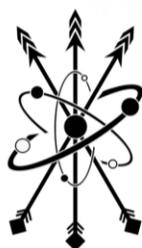
#### **University of North Carolina – Chapel Hill**

*Chapel Hill, NC*

- BS, Biology
- Minor, Chemistry

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# **AKDYS<sup>®</sup>**

*a data-led pharma & biotech adviser*